

# Your One-Stop Retail Store Solution

Retail ERP | B2B | Mobile Chain ERP | SAAS | Mobile App



## Do you have the **FOLLOWING THOUGHTS IN YOUR MIND?**

My purchases are based on judgment & experience. It will help if I scientifically know **what to buy, how much, what price range** and from **whom to buy**?

To **improve sales**, I need to implement good sales promotion schemes without re-barcoding products.

I'm not sure if **correct margins** are applied while bar coding, can margins be automated?

I wish to **expand to more stores** but fear managing huge inventory across locations.

I need assurance that rules relating to **HSN, tax rates, debit notes, return filing, e-way bill** etc. are properly followed.

If I can self-generate **unlimited flexible reports** without customisation, it will help my store growth.

I want to fix targets & enable **auto - computation of sales commission** month on month.

## **QUANTO IS YOUR ONE-STOP SOLUTION! HERE'S HOW?**

Quanto, A complete Retail ERP software with Warehouse , POS (Sales), CRM, HR , MIS Reports modules.

Quanto's Dashboard gives performance report of all your branches in one screen .

Quanto ERP ensures direct access to all branches from HO via Chain Store Management feature.

Dynamic Sales promotion & Loyalty schemes, effectively implemented on Quanto will improve Sales.

Easy to Sync with Quanto's Mobile App \* to access the data anytime anywhere.





## The Journey with **Quanto Retail ERP** begins with Big Savings



### **SAVE LICENSING COST**

Works on open source,  
Linux & PostgreSQL Platform



### **MINIMAL HARDWARE COST**

Capable to work on  
cloud technology (optional)



### **USER FRIENDLY**

Unique, easy-to-operate  
user interface for data entry



### **UNLIMITED USERS**

Allow to create unlimited  
users within a location



### **ANYWHERE ANY DATA**

Accessible through mobile  
and tablets from any location



### **IN-BUILT CRM**

Has capabilities to capture  
customer product history as well

**Quanto**  
is your perfect

**STOCK  
MANAGER**



Robust stock management  
system to improve stock  
rotation & effectively  
manage the funds



Set reorder level for  
products to ensure  
auto refill of stock  
on timely basis



Automatically send  
Purchase order via  
whatsapp / SMS



Accurate Product,  
Supplier, Agent  
database through  
double approval  
system

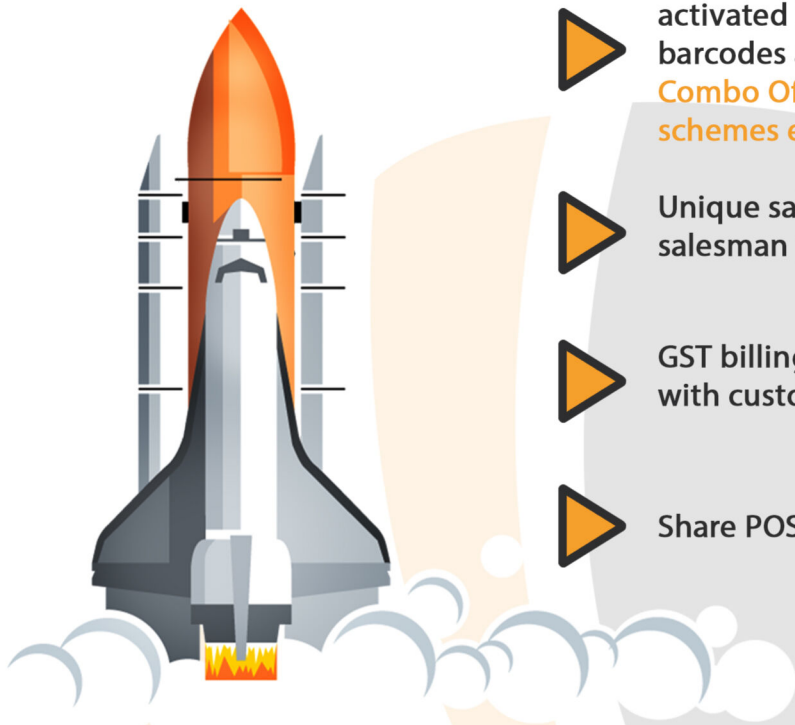


Smart physical audit tool  
to manage your inventory  
better



Warehouse dashboard  
for tracking status of PO,  
LR entry, Bundle opening,  
Bar-coding etc

# **Quanto = Sales Booster**



Dynamic sales promotion schemes can be activated instantly without re-generating the barcodes across branches **Like Buy 2 Get 1 Free, Combo Offer , Flat 50 % discount , Barcode based schemes etc.**

Unique sales target mechanism helps to track salesman performance also helps to improve sales.

GST billing for corporate, institutional & bulk sales with customers GST numbers.

Share POS bill copy to customers via whatsapp / SMS.

Quanto's Smart Billing helps to reduce ~10 to 15 % of billing time .

Easy to use Touch Enabled POS for Quick billing.

**"Q-search"** one of its kind unique feature helps to capture barcode, discount, mobile number. etc. in one place than moving across POS screen.

Open a new billing counter in Less than 5 mins with our Web Based Tech.

OTP based discount approval system for cash discounts offered by Billers / Store managers.

**Speed up your  
BILLING  
(POS) SYSTEM**

## Inbuilt **BUSINESS ANALYTICS** with Quanto

Instant Management information through dynamic dashboards.

Get Scheduled daily report of Sales, discount, re-order summary etc. in your mobile via whatsapp / SMS.

Generate powerful customised reports using the Quanto Crystal Analytics Tool.

Margin protector - get alerts when margins are below minimum limits.

Centralised reporting of all the branches helps in making strategic decisions.

## Centralise your **WAREHOUSE OPERATIONS** with Quanto

Manage stock across branches from a central warehouse.

In-house/seperate/ Mini warehouse can be maintained for each branch.

Automate stock transfers with full GST compliance.

"Unique Package code" helps to save time while stock inward / outwared between warehouse and stores.

Manage discount schemes, price change etc. for all branches from single location.

With customer mobile no.,  
get history of their last purchases  
along with available loyalty points .

Capture smart customer data (location,age,  
gender,season etc) for focused marketing.

Customised Customer  
campaign possible for sales promotion.

Issue gift coupons encashable  
at all branches & third party outlets.

Helps to track the customers foot-fall &  
analyse customer feedback.

**Grow your  
CUSTOMER  
BASE  
and Basket Size**

**Your smart  
FINANCE  
COMPANION  
is Quanto**

Reliable & accurate supplier payment  
system deducting required discounts.

Quick, seamless integration with  
Tally / other accounting software.

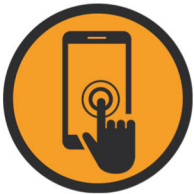
Get auto suggestions of parties eligible  
for payment everyday based on payment  
terms & criteria set in advance.

Handle day to day expenses with  
Petty Cash and Day book feature.



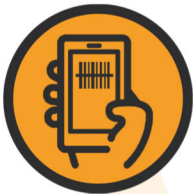


## Master the Mobile Moment !!! Launching the **Quanto Mobile App** !!



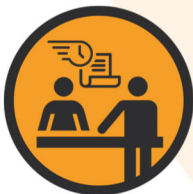
### ACCESSIBILITY

- ▶ Access across Android Phone, iPhone / I-pad etc. in very quick time.
- ▶ User friendly & easy to operate smooth interface.



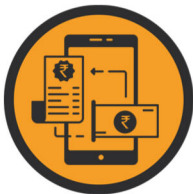
### SCAN @ YOUR FINGER TIP

- ▶ Scan barcodes from your mobile camera anywhere in the shop.
- ▶ Savings on Hardware / Scanners cost.



### LIGHT SPEED BILLING

- ▶ 80 % faster checkouts for customers, loss of sales during peak season can be avoided with light speed billing.
- ▶ Reduce Customer "Q" time.



### JUST IN TIME - BILLING COUNTER

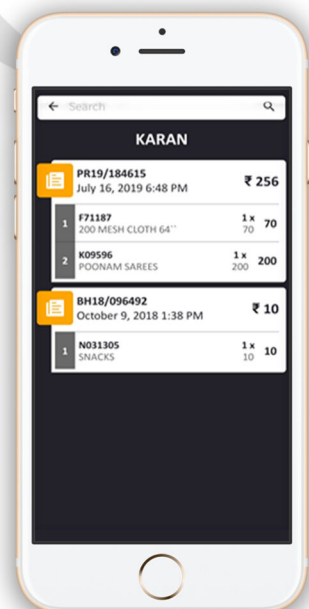
- ▶ Set up billing counter in your phone anywhere anytime .
- ▶ Huge savings on Computers, furnitures & billing counter space.



### PAPERLESS BILLING - GO GREEN

- ▶ Send Sales bill copy via Whatsapp / SMS to the customer.
- ▶ High Savings on Billing Rolls, Printers & Papers.

## Benefits of **QUANTO MOBILE APP**



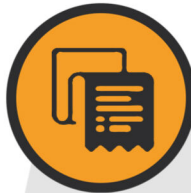


## Features of **Quanto Mobile App**



### **EXPRESS COUNTER**

Mobile app for billing by scanning barcodes via mobile phone.



### **CUSTOMER BILLS**

Enter customer mobile number to know their bill-wise purchase history, also know customer buying pattern on your phone instantly.



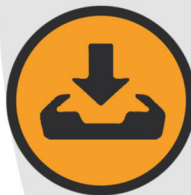
### **CUSTOMER FEEDBACK**

Customer feedback is one of the most important assets for business owner, take quick customer feedback on your mobile phone.



### **STOCK OUTWARD**

Transfer inventory easily between stocking locations, No need for computers in your warehouse just scan through mobile.



### **STOCK INWARD**

Goods transferred from other location can be inwarded through mobile phones via "Unique Package Code".



### **STOCK AUDIT**

Physical Stock-taking is possible for goods at sales counters & warehouse through mobile phone.



### **STOCK CHECK**

Scan any product barcode to know the total available stock attribute wise across locations.

**We**  
Build mobile apps  
that build loyalty  
through a great  
user experience.

### **Business Scorecard**

- Quanto dashboard an information tool that visually tracks, analyzes & displays key performance of business operations.
- Sales & Settlement of the day across all branches.
- Warehouse Operation status (LR, GRN, Barcoding etc..)
- Stock position across branches and warehouse.
- Employees Attendance Summary.

445	60
Bill Value	Settlement
79411718	359/379
Stock Value	Employees
TODAY SALE 445	
SETTLEMENT 60	
WAREHOUSE STATUS 0	
STOCK 79411718	
EMPLOYEES	
EMPLOYEES SUMMARY	



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## Quanto **B2B** The Bridge between 2 Business entities !!

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Fast billing based on Design no.,  
Brand, Shade no. etc. Saves huge time.

Manage different price lists & discount  
rates for different customer categories.

Track the scheme turnover achieved by your  
customer & send periodic updates  
via whatsapp etc.

GST compliant billing  
with HSN details & Multi company concept.

Set credit limits for suppliers & send auto alerts  
via whatsapp to top management periodically.

Generate Pending Payment Reports  
Customer wise, Area wise, State wise  
& Category wise.

**SALES**



Track your bundles / products at lorry office,  
warehouse etc. anytime anywhere.

Track your purchase orders status on  
real time basis.

Manage agent commission, freight &  
other charges as per agreed terms.

All in one Purchase entry screen to enter  
purchase details easily.

Track Agent wise, Supplier wise, Area wise,  
Location wise purchase history.



**PURCHASE**





# INVENTORY

Know supplier, brand, design, agent wise stock position on real time basis.

Easy tool to take category wise physical stock count anytime , need not wait till year end.

Stock reports in bundles, cases, pieces & metres form.

Smart Re-Order tool manages inventory efficiently with periodic updates.



# TOOLS FOR GROWTH



B2B Dashboard to track the entries & status of each entry stagewise along with other details.

Advanced MIS reports for sales, purchase & inventory related data.

Whatsapp / SMS alerts to customers when LR is booked.

Mobile app to see your daily sales & purchase on iPad, Android & iPhones etc.

Based on past customer buying pattern suggests the likely quantity they will buy season wise .

Integration with Online Sales portal & Accounting softwares like Tally etc.

## HR module for **PAYROLL AND SALES** commission

- ▶ End to End HR Module to handle payroll operations from employee entry to exit.
- ▶ Easy integration with any employee attendance system.
- ▶ Simplify payroll computation & automate salary payments.
- ▶ Features to handle employee advance, employee leave, shift allocation etc.
- ▶ Set customised sales incentive mechanism based on multiple parameters like barcode, product age etc.
- ▶ Seperate Dashboard and Reporting for HR Operations.

**Quanto is not  
only a feature -  
rich software it  
is also backed  
by an Expert  
Support Team**

- ▶ Quanto is a collaborative brain-child of retail industry experts, retail giants, employees and key stakeholders.
- ▶ Software architecture is managed by seasoned software professionals with 20 years of experience across the globe.
- ▶ Professional Implementation approach with Pre and Post Live documentation to ensure effective utilisation of software.
- ▶ Seamless & swift data migration from existing software to Quanto.
- ▶ Highly-skilled support team is equipped to handle real-time client needs with minimum turn around time.
- ▶ Periodic Newsletter/Release Notes along with monthly patch updates helps to understand the new developments better.



" I reviewed Quanto Software - it has great features specific to retailers and will help in store growth. "

**Mr Pothiraj , Director - Pothys Group**

" Compared to other Retail ERP Software , Quanto has very Fast Billing Speed & User Friendly Billing Screen. "

**Maharaja Group - Thanjavur**

" We have moved to Quanto Retail ERP for all our 15 branches in just 2 Days, Very Quick & Seamless Migration speed by Quanto Team.  
Right from POS Billing to Tax Filing of Reports , We are Satisfied. " "

**S.M. Silks - Kancheepuram**

" In Quanto, we are able to handle multiple showrooms from a central location. Considering our expansion requirements, it is able to deliver more than expected. It is also very user friendly for me and my data entry persons "

**Mr Prasad , Shobha Textiles - Chennai**

"Quanto is thoughtfully designed for the retail industry. It has helped reduce inventory, save warehouse time by 20% and improve employee efficiency. Quanto's support team is very capable - they provide timely support to my employees"

**Pakshi K Ramanatham Chettiar Sons - Cuddalore**



Your One Stop Retail Store Solution

For more details visit  
[www.quantoretail.com](http://www.quantoretail.com)

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